

Dimitry Rakin Portfolio

Projects, Products and Experiences



White Papers for EIU



Managed a number of cross-country research projects based on primary quantitative and qualitative research, surveys and in-depth interviews on topics such as long-term trends for the future of Japan, digital transformation, the future of work and others

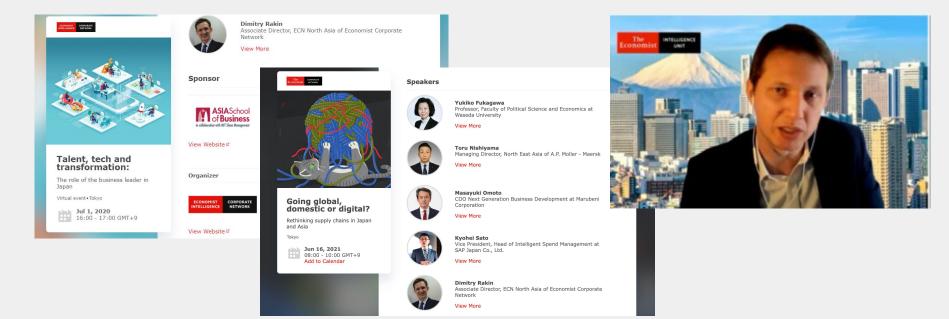
Wrote the white paper documents for EIU.



Public speaking, sponsored events and presentations

Organized **50+ events, webinars and roundtable discussions with high-profile speakers** in Japan, South Korea and other APAC region countries.

Moderated discussions and delivered keynote presentations at conferences and forums.



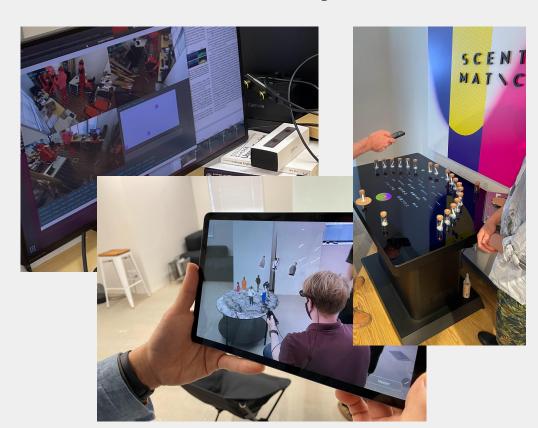


Futuristic research project for Coca-Cola in Japan

Developed a **Future Back overview of the long-term consumer and business trends in Japan** and their impact on the beverage industry.

Organized a series of visits and experience sessions in VR / augmented reality, shopper tracking and retail automation technologies, discussions with experts and academia.

Identified new consumer and shopper needs spaces focusing on the end-to-end shopper experience, digital platforms and adjacent product categories.

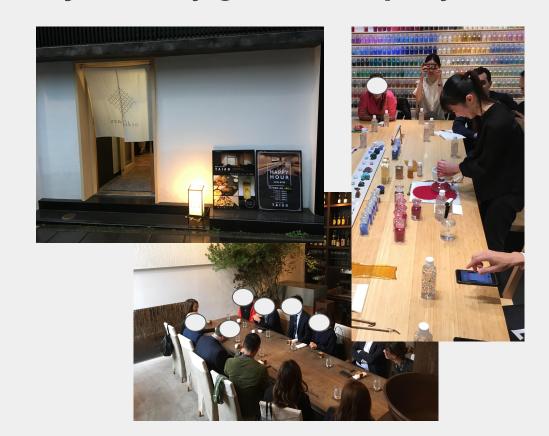




Learning Expedition for a major luxury goods company

For one of the leading luxury goods company, developed a Learning Expedition program with the goal of understanding consumer trends in Japan and the concept of "luxury" / best consumer experience (omotenashi).

The program included **sight visits** to traditional Japanese street market (shotengai), craft shops and leading innovative companies in hospitality / consumer goods, **workshops**, **presentations** and **roundtable discussions** with experts.

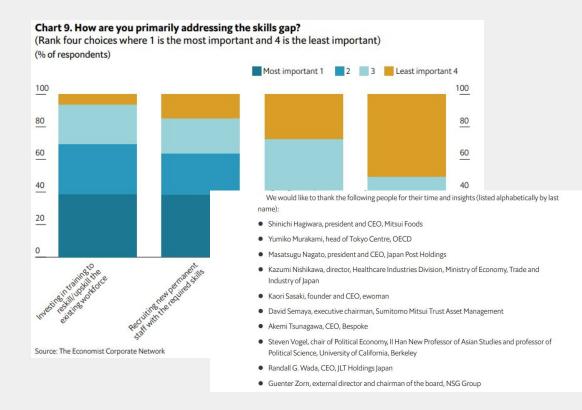




Surveys and interviews

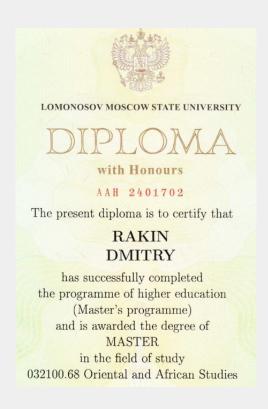
Developed and run online surveys with 300+ numbers of respondents.

Interviewed C-suite executives, government officials and world-known experts and academics.





Academic background



MA Degree with Honors from Moscow University majoring in Asian Studies (2014).

Completed research on Japanese Early Modern and Modern social and political history and contributed to the courses on Japanese History in Moscow University.

Received **MEXT scholarship** from Monbukagakusho to do a one year research program in Meiji University (2012-2013).

Received an **award from Russian Society of Japanology** as one of the best young Japanese History Scholars (2013).



More about me

Fluent in three languages: English, Japanese and Russian.

Live in Odawara (30 min by rapid train from Tokyo) and a **big promoter of regional revitalization of Japan**.

Active member of the Russian-speaking community in Japan helping newcomers to the country to adjust and integrate.

Had a privilege to volunteer as a coordinator in Special Olympics in Nagano, Feb 2024.

Never leave my home without a book to read.

Would not have been able to go this far without my wife Sasha and my son Georgii.





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